COMCAST BUSINESS
Solutions Advisor Program

Better Together SPIF

Comcast Business and Nitel



Comcast Business and Nitel are better together. And now, **you can receive one-time payments of 1X MRC or 2X MRC** on Nitel contracted sales!

Our partners can now benefit from the scale and expertise of Comcast Business, combined with Nitel's agility.

The Specifics

- **Receive a one-time payment equal to 1X MRC** on Nitel contracted sales under $5,000/MRC
- **Receive a one-time payment of up to 2X MRC** on Nitel contracted sales equal to and over $5,000/MRC
- Nitel Sales Order Form (SOF) required
- Minimum service term of 24 months

Eligibility Period: June 22, 2025 – December 21, 2025

Qualifying sales must be marked as "Order Accepted" by Comcast Business during this period.

For More Information

Contact your Comcast Business Partner Sales Manager.

Better Together: Converged Power of Comcast Business & Nitel

Faster Speed to Market

Comprehensive Connectivity Platform

Great Digital & Customer Experience

A Fully Integrated Underlay & Overlay

Offer ("Offer") ends 12/21/2025. Maximum payout $100,000 in one-time payments on orders from any single customer during the offer period. Sales Order Forms ("SOFs") with service locations outside the United States are excluded from this Offer. This Offer may not be combined with any other Comcast Business incentive offers or programs, unless expressly authorized in writing by Comcast Business. **This offer can be stacked with the Comcast Business Performance Program.** The one-time payment is based on the total monthly recurring charge (inclusive of discounts), eligible service type, and corresponding payout structure set forth herein. Comcast Business reserves the right to revoke and recover the one-time payment at any time if Comcast Business determines in its sole discretion that the order and related sale are not in compliance with the terms and conditions of the sales agreement between Comcast Business and your Technology Service Distributor, including if the agent acted in a fraudulent manner. Teaming deals eligible, based on board credit only as determined in Comcast Business's sole discretion.

Terms and Conditions: Restrictions apply. The order must be marked as "Order Accepted" on or prior to December 21, 2025, by Comcast Business's internal processing team. **This Offer is for eligible Nitel contracted SOFs only.** For purposes of this Offer, the sale must qualify as an "Accepted Sale," which means the customer meets Comcast Business's credit and service requirements, signs the order, and is accepted by Comcast Business under its standard customer agreement. Comcast Business reserves the right to reclaim the one-time payment if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast Business reserves the right to change, cancel, or modify the terms and conditions of this Offer without prior notice. Contact your Comcast Business Indirect Partner Sales Manager for complete details.

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